



# Membership Application

Institute for Supply Management, Inc.™

Members are encouraged to join an ISM Affiliated Association. To obtain information on the ISM Affiliated Association closest to you and dues information, please call ISM Customer Service at 800/888-6276 or 480/752-6276, option 8. Applications can also be submitted online at [www.ism.ws](http://www.ism.ws).

**Please check the appropriate box:**

- New Member     Past Member    Member ID Number (if known) \_\_\_\_\_
- I am replacing the following current member in my organization (If replacing a current member, send completed application to the affiliate.)

Member Name \_\_\_\_\_ Member ID# \_\_\_\_\_

- CPSM     C.P.M.     A.P.P.     Other \_\_\_\_\_

Dr. Mr. Mrs. Ms. Miss \_\_\_\_\_  
(please circle)    First Name    MI    Last Name

Title (required) \_\_\_\_\_ Organization (required) \_\_\_\_\_

**Please check the preferred mailing address:**

- BUSINESS     HOME

City \_\_\_\_\_ State \_\_\_\_\_ ZIP Code \_\_\_\_\_    City \_\_\_\_\_ State \_\_\_\_\_ ZIP Code \_\_\_\_\_

Country \_\_\_\_\_ Postal Code \_\_\_\_\_    Country \_\_\_\_\_ Postal Code \_\_\_\_\_

E-Mail \_\_\_\_\_    E-Mail \_\_\_\_\_

( ) \_\_\_\_\_ ( ) \_\_\_\_\_ ( ) \_\_\_\_\_  
Business Phone Number\*\*    Fax Number\*\*    Home Phone Number\*\*

\*\*For international numbers, please include country and city codes.

**Date of Birth (optional):** \_\_\_\_/\_\_\_\_/\_\_\_\_ (mm/yyyy)

**Industry Code (choose a 3-digit code from the list provided on the back of this application):** \_\_\_\_\_

**Number of employees at your location (please check one):**     under 100     100-249     250-499     500-999     1,000+

**Education (check highest level completed):**     High School     Associate's     Bachelor's     Master's     Other \_\_\_\_\_  
 Institution Name \_\_\_\_\_     Graduation Date \_\_\_\_\_

Would you like to serve on a committee?     Yes     No

**MEMBERSHIP TYPE: Please select one of the options below. See back for option details.**

|  |               |               |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
|--|---------------|---------------|--------|---------------------|--------|-------|---------------|---------------|---------------|---|----------------------------|--------|--------|---------------------|--------|-------|---------------------------|--------|------|---------------|---------------|---------------|
| <p><b>DIRECT MEMBERSHIP</b></p> <p><input type="checkbox"/> <b>Direct Membership</b> – Includes ISM benefits only. Does not include affiliate benefits.</p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>ISM Dues:</td><td style="text-align: right;">USD \$</td><td style="text-align: right;">170.00</td></tr> <tr><td>Administrative Fee:</td><td style="text-align: right;">USD \$</td><td style="text-align: right;">20.00</td></tr> <tr><td><b>TOTAL:</b></td><td style="text-align: right;"><b>USD \$</b></td><td style="text-align: right;"><b>190.00</b></td></tr> </table> <p><b>Method of payment (U.S. Funds Only):</b></p> <p><input type="checkbox"/> Personal Check    <input type="checkbox"/> Organization Check</p> <p><input type="checkbox"/> VISA    <input type="checkbox"/> MasterCard    <input type="checkbox"/> American Express    <input type="checkbox"/> Diners Club</p> <p>Charge Card# _____</p> <p>Exp. Date ____/____/____    Amount to Be Charged \$ _____</p> <p>Cardholder Signature _____</p> | ISM Dues:     | USD \$        | 170.00 | Administrative Fee: | USD \$ | 20.00 | <b>TOTAL:</b> | <b>USD \$</b> | <b>190.00</b> | <p><b>REGULAR MEMBERSHIP</b></p> <p><input checked="" type="checkbox"/> <b>Regular Membership</b> – Includes ISM and affiliate benefits.</p> <p>I choose to become a member through (please provide affiliate name):</p> <p style="text-align: center;">NAPM-CM    04095</p> <p>For dues information and affiliate code, contact ISM Customer Service at 800/888-6276 or 480/752-6276, option 8.</p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>Annual ISM/Affiliate Dues:</td><td style="text-align: right;">USD \$</td><td style="text-align: right;">170.00</td></tr> <tr><td>Administrative Fee:</td><td style="text-align: right;">USD \$</td><td style="text-align: right;">20.00</td></tr> <tr><td>Affiliate Initiation Fee:</td><td style="text-align: right;">USD \$</td><td style="text-align: right;">5.00</td></tr> <tr><td><b>TOTAL:</b></td><td style="text-align: right;"><b>USD \$</b></td><td style="text-align: right;"><b>195.00</b></td></tr> </table> | Annual ISM/Affiliate Dues: | USD \$ | 170.00 | Administrative Fee: | USD \$ | 20.00 | Affiliate Initiation Fee: | USD \$ | 5.00 | <b>TOTAL:</b> | <b>USD \$</b> | <b>195.00</b> |
| ISM Dues:  | USD \$        | 170.00        |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
| Administrative Fee:  | USD \$        | 20.00         |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
| <b>TOTAL:</b>  | <b>USD \$</b> | <b>190.00</b> |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
| Annual ISM/Affiliate Dues:   | USD \$        | 170.00        |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
| Administrative Fee:  | USD \$        | 20.00         |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
| Affiliate Initiation Fee:  | USD \$        | 5.00          |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |
| <b>TOTAL:</b>  | <b>USD \$</b> | <b>195.00</b> |        |                     |        |       |               |               |               |   |                            |        |        |                     |        |       |                           |        |      |               |               |               |

ISM members receive *Inside Supply Management*® magazine as a \$24 portion of the membership fee. This fee is non-deductible from membership dues. I agree to abide by the *ISM Bylaws, Principles and Standards of Ethical Supply Management Conduct*, and *Statement of Antitrust Policy*, as stated on the back of this application. A copy of the *ISM Bylaws* may be obtained by writing or calling ISM Customer Service at the address or telephone number listed below.

Signature \_\_\_\_\_ Date \_\_\_\_\_

|  |  |  |
|--|--|--|
| <p><b>RETURN TO:</b></p> <p>NAPM-CM</p> <p>PO BOX 21146</p> <p>LANSING MI 48909-1146</p> | <p style="text-align: center;"><b>APPROVALS FOR AFFILIATE/ISM USE ONLY</b></p> <p>ISM _____ Date _____</p> <p>Affiliate _____ Date _____</p> | <p><b>SC 51</b></p> <p><b>1/10</b></p> |
|--|--|--|

**ISM Use Only**

Amount \$ \_\_\_\_\_ Approval # \_\_\_\_\_ Date Entered \_\_\_\_\_ Initials \_\_\_\_\_

## MEMBERSHIP OPTIONS

### Direct Membership

Direct Membership is membership with ISM only. This membership allows for discounts on all ISM products and services only.

### Regular Membership

Regular Membership includes membership in an Affiliated Association and ISM. Each Affiliated Association will set the annual dues for its membership, which will include ISM dues. Any individual who chooses this type of membership will receive discounts with ISM and affiliate.

### Volume Discount Membership

With ISM's Volume Discount Membership, organizations with 50 or more supply management employees can save substantially on their membership dues. This category is available to organizations as well as governmental entities of every level and type.

For more information, contact ISM at 800/888-6276 or 480/752-6276, extension 3111.

#### Return to affiliated association or:

ISM  
P.O. Box 22160  
Tempe, AZ 85285-2160  
Or fax application to 480/752-2299

## Principles and Standards of Ethical Supply Management Conduct

INTEGRITY IN YOUR DECISIONS AND ACTIONS  
VALUE FOR YOUR EMPLOYER  
LOYALTY TO YOUR PROFESSION

From these principles are derived the ISM standards of supply management conduct.

- 1. Perceived Impropriety.** Prevent the intent and appearance of unethical or compromising conduct in relationships, actions and communications.
- 2. Conflicts of Interest.** Ensure that any personal, business or other activity does not conflict with the lawful interests of your employer.
- 3. Issues of Influence.** Avoid behaviors or actions that may negatively influence, or appear to influence, supply management decisions.
- 4. Responsibilities to Your Employer.** Uphold fiduciary and other responsibilities using reasonable care and granted authority to deliver value to your employer.
- 5. Supplier And Customer Relationships.** Promote positive supplier and customer relationships.
- 6. Sustainability and Social Responsibility.** Champion social responsibility and sustainability practices in supply management.
- 7. Confidential and Proprietary Information.** Protect confidential and proprietary information.
- 8. Reciprocity.** Avoid improper reciprocal agreements.

### 9. Applicable Laws, Regulations and Trade Agreements.

Know and obey the letter and spirit of laws, regulations and trade agreements applicable to supply management.

### 10. Professional Competence.

Develop skills, expand knowledge and conduct business that demonstrates competence and promotes the supply management profession.

### ISM Antitrust Policy

It is the express policy and intention of ISM to comply at all times with all existing laws, including the antitrust laws, and in furtherance of this policy, no activity or program will be sponsored or conducted by or within ISM or any association affiliated with ISM which in any matter whatsoever will represent or be deemed a violation of any existing law, including the antitrust laws. This statement of policy will be implemented by the publication of the "Antitrust Policy, Principles and Standards," "Standards for ISM Activities," "Professional Self-Regulation," and "Standards for Conduct and Use of Surveys" which are available to all members of the institute upon request.

Dues, contributions or gifts to this organization are not tax-deductible charitable contributions for income tax purposes. Dues may, however, be deductible as a business expense.

**NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS):** Please select the NAICS code that best represents the major activity of your organization. (Write the three-digit code on the reverse side of this form in the appropriate space.)

#### AGRICULTURE, FORESTRY, FISHING AND HUNTING

- 110 Agriculture, Forestry, Fishing & Hunting
- 111 Crop Production
- 112 Animal Production
- 113 Forestry & Logging
- 114 Fishing, Hunting & Trapping
- 115 Support Activities for Agriculture & Forestry

#### MINING, QUARRYING, AND OIL AND GAS EXTRACTION

- 210 Mining, Quarrying, & Oil & Gas Extraction
- 211 Oil & Gas Extraction
- 212 Mining (except for Oil & Gas)
- 213 Support Activities for Mining

#### UTILITIES

- 221 Utilities

#### CONSTRUCTION

- 230 Construction
- 236 Construction of Buildings
- 237 Heavy & Civil Engineering Construction
- 238 Specialty Trade Contractors

#### MANUFACTURING

- 310 Manufacturing
- 311 Food Manufacturing
- 312 Beverage & Tobacco Product Mfg
- 313 Textile Mills
- 314 Textile Product Mills
- 315 Apparel Manufacturing
- 316 Leather & Allied Product Mfg
- 321 Wood Product Manufacturing
- 322 Paper Manufacturing
- 323 Printing & Related Support Activities
- 324 Petroleum & Coal Products Mfg
- 325 Chemical Manufacturing
- 326 Plastics & Rubber Products Mfg
- 327 Nonmetallic Mineral Product Mfg
- 331 Primary Metal Manufacturing
- 332 Fabricated Metal Product Mfg
- 333 Machinery Manufacturing
- 334 Computer & Electronic Product Mfg
- 335 Electric Equip, Appliance, & Component Mfg
- 336 Transportation Equipment Mfg
- 337 Furniture & Related Product Mfg
- 339 Miscellaneous Manufacturing

#### WHOLESALE TRADE

- 420 Wholesale Trade
- 423 Merchant Wholesalers, Durable Goods
- 424 Merchant Wholesalers, Nondurable Goods
- 425 Wholesale Electronic Markets & Agents & Brokers

#### RETAIL TRADE

- 440 Retail Trade
- 441 Motor Vehicle & Parts Dealers
- 442 Furniture & Home Furnishings Stores
- 443 Electronics & Appliance Stores
- 444 Buildg Matrl & Garden Equip & Supplies Dealers
- 445 Good & Beverage Stores
- 446 Health & Personal Care Stores
- 447 Gasoline Stations
- 448 Clothing & Clothing Accessories Stores
- 451 Sporting Goods, Hobby, Book, & Music Stores
- 452 General Merchandise Stores
- 453 Miscellaneous Store Retailers
- 454 Nonstore Retailers

#### TRANSPORTATION AND WAREHOUSING

- 480 Transportation & Warehouse
- 481 Air Transportation
- 482 Rail Transportation
- 483 Water Transportation
- 484 Truck Transportation
- 485 Transit & Ground Passenger Transportation
- 486 Pipeline Transportation
- 487 Scenic & Sightseeing Transportation
- 488 Support Activities
- 491 Postal Service
- 492 Couriers & Messengers
- 493 Warehousing & Storage

#### INFORMATION

- 510 Information
- 511 Publishing Industries (except Internet)
- 512 Motion Picture & Sound Recording Industries
- 515 Broadcasting (except Internet)
- 517 Telecommunications
- 517 Data Processing, Hosting & Related Services
- 519 Other Information Services

#### FINANCE AND INSURANCE

- 520 Finance & Insurance
- 521 Monetary Authorities – Central Bank
- 522 Credit Intermediation & Related Activities
- 523 Securities, Commodity Contracts, & Financial Inv
- 524 Insurance Carriers & Related Activities
- 525 Funds, Trusts, & Other Finance Vehicles

#### REAL ESTATE, AND RENTAL AND LEASING

- 530 Real Estate & Rental & Leasing
- 531 Real Estate
- 532 Rental & Leasing Services
- 533 Lessor of Nonfinancial Intangible Assets (except Copyrighted works)

#### PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

- 541 Professional, Scientific & Technical Services

#### MANAGEMENT OF COMPANIES AND ENTERPRISES

- 551 Management of Companies & Enterprises

#### ADMIN & SUPPORT & WASTE MGMT & REMEDIATION SERVICES

- 560 Admin & Support & Waste Mgmt & Remediation Services
- 561 Administrative & Support Services
- 562 Waste Management & Remediation Services

#### EDUCATIONAL SERVICES

- 611 Education Services

#### HEALTH CARE AND SOCIAL ASSISTANCE

- 620 Health Care & Social Assistance
- 621 Ambulatory Health Care Services
- 622 Hospitals
- 623 Nursing & Residential Care Facilities
- 624 Social Assistance

#### ARTS, ENTERTAINMENT, AND RECREATION

- 710 Arts, Entertainment & Recreation
- 711 Performing Arts, Spectator Sports & Related Inds
- 712 Museums, Historical Sites & Similar Institution
- 713 Amusement, Gambling & Recreation Industries

#### ACCOMMODATION AND FOODS SERVICES

- 720 Accommodation & Food Services
- 722 Food Services & Drinking Places

#### OTHER SERVICES (except Public Administration)

- 810 Others Services (except Public Administration)
- 811 Repair & Maintenance
- 812 Personal & Landry Services
- 813 Religious Grants Civic Professional & Similar Orgs
- 814 Private Households

#### PUBLIC ADMINISTRATION

- 910 Public Administration
- 921 Executive, Legislative & General Gov Support
- 922 Justice, Public Order & Safety Activities
- 923 Admin of Human Resource Programs
- 924 Admin of Environmental Quality Programs
- 925 Admin of Housing Prog Urban Plan & Comm Dev
- 926 Admin of Economic Programs
- 927 Space Research & Technology
- 928 National Security & International Affairs