

NEWS FROM YOUR PRESIDENT

Hope everyone enjoyed their short summer. It was great for golf but a little cool for any water activities! Why can't winter go as fast?

You should be receiving your flyer on the November Higgins Lake Conference in a few days if you haven't yet. We are really excited about it, as we are trying several new things as a result of suggestions made on last year's surveys. We have many more speakers and a new format on several of the sessions. Active discussions and roundtables are being promoted. We are looking forward to receiving reservations from many of you. If you have never been, you should really try to attend. I promise, it's a conference like you have never been to before. It's very informal and friendly and a wonderful opportunity for networking. It's great to be able to learn new things and have fun too!

The number of people responding to our survey was disappointing. Of those, the majority wishes to keep our meetings at dinnertime on the 3rd Tuesday of the month, alternating between Jackson and Lansing. Due to the hectic holidays, December is always skipped. We had several people ask for buffets, which we may be able to try on occasion.

As a reminder about the C.P.M. exams --- effective January 1, 2001, only exams passed within five years of application will be valid. Remember too, if you plan to test before the new deadline, do not use study materials published in 2000. All materials published this year contain information for the new exams. National is also urging people to sign up early for testing since the last quarter is always the busiest.

I think Mike has hit on a great idea of asking purchasing professionals from various industries to speak at our dinner meetings. It should be really interesting to hear all about purchasing at Meijer Thrifty Acres. Bring your questions and as always, hope to see you on the 19th.

Jackie Clair, C.P.M.
President

NEW MEMBERS

The following three individuals joined the Central Michigan NAPM Chapter for the month of September 2000:

Kymberlee S. Croy
Aluminum Buyer
Amcast Automotive, Angola, IN

William E. LaLuzerne
Purchasing Manager
Lloyd/Flanders Ind., Menominee, MI.

John Walters
Systems Purchasing
Delta Dental, Lansing, MI

DINNER MEETINGS

The September Dinner Meeting will be on September 19th at the Windsor Mountain Grille. The speaker is Dale Morris who is a merchandise manager for Meijer Thrifty Acres. His area of responsibility is pets, gardens and trim-a tree. He will speak for 20 - 30 minutes and be available to answer questions.

Social Hour: 5:30 p.m.
Dinner: 6:30 p.m.
Meeting: 7:15 p.m.

We will draw for two free registrations for Higgins Lake, one for a student and one for a regular or associate member. You must be present to win. September special, all students only \$10.00!

RESERVATIONS: Please contact one of the board members listed below to make your reservation by 5:00 p.m. on 9/18/00.

Linda McCoy
Phone: 517-355-0357 ext. 102
Fax: 517-353-2024
Email: mccoysl@msu.edu

Mike Butchart
Phone: 517-788-2248
Fax: 517-788-0065
Email: mlbutchart@cmsenergy.com

**NAPM CENTRAL MICHIGAN
2000-2001 BOARD**

President – Jackie Clair

Phone: 734-665-6131
Fax: 734-665-9239
Email: jclair@madisonelectric.com

First VP – Mike Butchart

Phone: 517-788-2248
Fax: 517-788-0065
Email: mlbutchart@cmsenergy.com

Second VP – Beckie Beard

Phone: 517-483-1790
Email: Beckie_Beard@lansing.cc.mi.us

Treasurer – Jerry Williams

Phone: 517-372-9200 ext 290
Email: jwilliams@modempool.com

Secretary – Linda McCoy

Phone: 517-355-0357 ext 102
Fax: 517-353-2024
Email: mccoyle@msu.edu

DNA – Denise O'Brien

Phone: 517-355-0357 ext 127
Fax: 517-353-2024
Email: obriend@msu.edu

Student Liaison – Jeffrey McCowen

Phone: 517-353-5907
Email: mccowenj@msu.edu

Director – Boyd Shumaker

Phone: 517-355-0357 ext 162
Fax: 517-353-2024
Email: shumake3@msu.edu

www.msu.edu/user/napmcm/

2000-2001 Satellite Seminar Series

11/16/00 - Electronic Commerce, Electronic Business and Collaborative Commerce Devising an e-business plan that supports your organization's activities and strategic direction is critical. Panelists from diverse companies will discuss e-business options and innovations.

2/1/01 - Contract Administration and Management What makes a good contract and who should manage it? The answers are particularly important when contracting for outsourcing, large services, management consulting or research activities. This program will review important components of contracts, including statements of work, key terms and conditions or clauses and tools for effective administration. It will discuss how to administer performance-based contracts.

4/5/01 - Streamlining Purchasing Processes with Up-To-Date Practices and Technology Integration This program examines how to save time through electronic transactions by making use of the procurement card and Internet opportunities.

6/14/01 - Supplier Relationships: Selection and Development Support your organization's strategic goals by establishing and nurturing relationships with suppliers. This program will outline a supplier development model and will address issues such as supplier diversity, minority business development and the future of purchasing partnerships.

As they are developed, further details on each of these programs will be posted on the NAPM Website at www.napm.org