

THE QUOTE

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August 2001

NEWS FROM YOUR PRESIDENT

It's a new school year and a new season for NAPM. Lets see what we can do to excite everyone and get things rolling.

Are you aware, for example, that our annual Higgins Lake soiree is scheduled for October 3 through 5? Do you know about the joint Dinner meeting on September 18? How about the Satellite series download that will occur on October 25? Lets get filled in on each of these events.

"The Times They Are A Chain-ging" is the theme for Higgins Lake 2001. This will be the 25th anniversary of the Higgins Lake get together for NAPM Central Michigan. You certainly want to be there to participate in this learning/bonding/relaxing experience. The brochures are in the mail and be sure to note the early registration discount advantage.

You would like to attend Higgins Lake but can't seem to find a way to fund it? I have an almost unpass-upable option. On September 18th you have the wonderful opportunity to attend a tour of the TRW Steering Division plant in Portland MI. This tour starts at 6:00pm and is only available to the 1st 16 or so people that show up wearing closed toed shoes (no sandals or tennis shoes). After the tour we adjourn to Amy's Place in Portland for dinner. During this dinner we will draw two names (one student and one regular member) for a free trip to Higgins Lake. Only members attending the dinner meeting can be eligible for the free trip.

Now that you know about these two events, let me mention the third. The Satellite Seminar Series starts on October 25th and is titled "Advanced Negotiations: Kicking It Up a Notch". These are held on Michigan State Campus and are typically full of timely information. If you have never attended one, you owe it to yourself to show up for the wealth of information on the topic. This is available for \$25 and includes a box lunch and a continental type breakfast if you are early enough.

With these three events kicking off the NAPM 2001/2002 season, we guarantee to have something for every member to gain knowledge from. Plan now to attend one or all of the above and join your fellow members in these wonderful learning experiences.

MEMBERSHIP REPORT

Academic:

Nicholas C. Little, Assistant Director Executive Development Programs, MSU.

Regular:

John Steed, Premac Corporation, Durand, MI.

Matt Smith, Purchasing Manager, Spartan Motors, Charlotte, MI.

Joseph Lance, On-site Supervisor, W.W. Grainger, Lansing, MI.

Ann Bieszke, Purchasing Agent, Mid Michigan Medical Center-Midland, Mil.

Dianna Burton, Buyer, Autoliv North America, Auburn Hills, MI.

Beverly Cuzick, Senior Purchasing Manager, Gale Group, Farmington Hills, MI.

Jeffrey Luranc, Project Manager, Daimler Chrysler Corp., Auburn hills, MI.

If you would you like to receive your newsletter send your request NAPMCM@msu.edu

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EVENTS

October 3-5, 2001

25th Annual Michigan **Purchasing Conference**

SATELLITE SEMINARS

October 25, 2001

Advanced Negotiations: Kicking it Up a Notch

February 7, 2002

Complexity Management: Chains, Webs, and Other **Business Relationship Models**

April 11, 2002

Doing Business Electronically: Selecting the Best Options

June 13, 2002

Services Purchasing: Making the Right Decisions

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