

January

2005

The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.

NEWS FROM YOUR PRESIDENT

Happy New Year to everyone from your Central Michigan NAPM Board. We have been planning and working to make this year a great one for our members. Dave Taylor has monthly dinner meetings set and ready to go and is looking forward to meeting you at one soon. We have been talking with other affiliates to see if we can work together to offer you opportunities that we would not be able to offer alone. We have also been talking to other purchasing groups to see if working together with them may have some benefits for our members. We need to look at the big picture outside of our own little world to make sure we are giving members the best value for their membership dollars. In February the nominating committee will be looking for members to fill Board positions and serve on committees. If you are interested in serving your organization please contact me and we will see what we can do to make it happen.

The first Just in ETime Newsletter for 2005 has come out from ISM so be sure to check it out online. Some of the things you find in it are the December Non-Manufacturing *Report On Business*®, Latest JPMorgan Global PMI Report on Manufacturing, an opportunity to nominate an ISM member who has made an outstanding contribution to advancing education and training for ISM's "Person of the Year", as well as information on the **90th Annual International Supply Management Conference and Educational Exhibit in San Antonio, Texas.**

MEMBERSHIP REPORT

New Regular Member:

David P. Messer, Purchasing Agent/Fleet Manager, Farm Bureau Life Insurance of Michigan

NEW MEMBER PROFILE - R.C. RYDER

I graduated from Michigan State University in 1990 with a BA in Materials and Logistics Management. I have worked for a handful of companies over the last 14 years with the majority of my career spent in a purchasing role for medical device manufacturers.

I am currently employed by Terumo Cardiovascular Systems. We are headquartered in Ann Arbor, MI with 4 additional manufacturing plants throughout the United States and Mexico. Terumo Cardiovascular develops and manufactures precision-focused products for the specialized needs of the cardiac surgical team with an emphasis on cardiopulmonary bypass and intra-operative monitoring. I am the corporate Procurement Manager and have worked there for 2 years.

I am married to my wife of 12 years, Kelly. We have 3 sons named Nicholas (8), Brendan (4) and Ethan (2). We currently live in Dansville, MI where we built a house 3 years ago.

JANUARY DINNER MEETING

Defining & Selecting Best Practices For your Supply Chain – by Dave Taylor, C.P.M.

- Benefits of Best Practices
- “Best Practices” Are Not . . .
- Listing of common Best Practices
- Getting Started
 - Your Target: the whole Company, Your Dept or Your Job
 - Apply SWOT Analysis
 - Select Best Practices that best apply
 - Select pertinent measurables
 - Set short term goals that are attainable
 - Benchmark your progress
 - Set new targets & tasks
- Draw Up your Plan
 - Sell it to your boss & the management team
- Implement your reporting or data gathering mechanism
- Review Your Measureables monthly
- Adjust, Adapt & Grow

Date: January 18th 2005.

Dinner: at Tony M's Restaurant at 3420 S. Creyts Rd., Lansing, MI. 48917.

Location: Tony M's is located on South Creyts Rd. at the intersection of S. Creyts and Millett Hwy. Tony M's is west of Cedar Street, approximately halfway between 496 and I-96 at the Lansing Rd. Exit.

Directions: If coming from E. Lansing, Jackson or the East, Take 127 South to 496 West towards downtown. Continue past Cedar Street and take Exit 1A to go southbound on S. Creyts Rd. Continue south across Mt. Hope Rd., Past the GM plant till you reach Millett Hwy. Tony M's is on the SW corner. Go in the entrance on the North parking lot side and enter the left doorway for the Serafina Room.

If coming from The West, going East on 96, continue past the I-69 South interchange and take Exit 98 B for northbound Lansing Rd. A half mile or less north, and Creyts Rd. crosses Lansing Rd. Turn left onto Creyts Rd. and you only have to go about a ½ mile to the Creyts/Millett Hwy Intersection. Tony M's is on your left. They have a party store carryout on the east entrance of the restaurant, the restaurant entrance is on the North side facing the main parking lot.

To attend the January meeting, please contact:

Denise O'Brien	Mike Butchart
517-355-0357 x 127	517-788-0077
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OFFICER CONTACT INFORMATION

<http://www.msu.edu/~napmcm/>
or email napmcm@msu.edu

LETTER TO THE EDITOR

Mike, Boyd, Ray, Jerry, Dave Taylor, and all others who remember the first woman president of NAPM-CM in 1981, Charlotte Cloft. Here I am signing off now that I have enjoyed nearly 25 years of following the wonderful growth and work of this organization I loved. Here in Oregon I am with family I love, and while I miss friends and all back there, I am sure this is where I now belong.

In August - I was at the Lansing Lugnuts game and the whole community sang me a happy 80th birthday. What a send off. On Sunday afternoon many of you came to the Grand Ledge Opera House, where we had an afternoon reception and I was overwhelmed with the huge turnout of 70 or more people to see me into what I call my 5th childhood beginning.

It has begun with difficulty, fighting cancer, but fighting I am, because my 10 year old grandson occasionally reminds me that I only have 20 years to go to reach 100. When I asked him if he expected me to, he casually said, "Of course, Gramma. Aren't you" So there's my challenge to keep up the fighting spirit which I learned on the MSU campus and the Lansing Government campus, and especially from my great buddy, Ethel Gunter. A big hug for you always, and good health for as long as you live!

I love you all, and will keep you all in my heart and prayers so long as I live. You have added such dimension to this life of mine! So long for now.

Charlotte Cloft

HIGGINS LAKE 2005 October 5-7, 2005

February Dinner Meeting: 2/15/2005 For our February Meeting we are trying to schedule a plant tour at this time. Details are not finalized.

March Dinner Meeting: 3/15/2005 Bring Your Boss/CEO/CFO Night: Purchasing—Changing Perceptions on this Undervalued Link in the Supply Chain.

April Dinner Meeting: Tuesday April 19, 2005
Measuring Your Purchasing & Supply Chain Performance
- Speaker:
Dr. Steven Melnyk from MSU.

May: Purchasing & the Law details to be announced. Plans include a ½ day seminar with a separate dinner meeting segment for those unable to attend the half day session.

FEBRUARY SATELLITE SEMINAR OFFERS TIPS ON SOURCING

Thursday, February 10, 2005

As supply managers adapt to the impact of globalization and continual technological advances, sourcing is becoming more multifaceted and critical. ISM's February 10, 2005, Satellite Seminar, "Finding and Keeping the Best Sources,"

<http://www.ism.ws/Seminars/SatSems/satsemBestSources.cfm> explores sourcing strategies, risk management, and how to use more sophisticated technology to streamline the sourcing process. The program will look at essential factors to consider in determining which suppliers will be most effective in meeting your organization's needs, and the discussion will include offshore sourcing, outsourcing, performance measurements, resources, and other management considerations to find the right sources and ensure long-term and successful supplier relationships.

Thursday, April 14, 2005

Supply Chain Research Trends and Market Intelligence

Thursday, June 9, 2005

Discovering Supply Management's Social Conscience

UPCOMING DATES & TOPICS

January Dinner Meeting: See Front Page For Details