

The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.



President's Toolbox by David Taylor, C.P.M.

A little of This 'n That!

New Member ID #s

Many of our members have received notice from ISM of their new ISM ID# or member number. Late this summer, ISM upgraded their software & migrated the data to the new software. The old 10 digit alpha-numeric member ID was replaced with a new 12 numeric ID. If you enter ISM's website and go to the members-only section, you will now need your new ID # in order to gain access beyond the general information. You will get this note below:

Accessing the Members Only Area:

To gain access to this area you will need to login with your ISM ID number and your last name. If you do not know your ID number, please call our customer service department at (800) 888-6276, ext 401.

EG: If your old ID# was S000012345 or AB00012345 you have now been assigned a new Membership #000000123456 similar to this. If you cannot call ISM, you can call or email one of the board members, we can go into the membership roster and advise you what your new ID number is. When was the last time you visited the national ISM website? It is: www.ism.ws I would challenge each of you to visit the ISM website within the next 10 days and scout out the site and the different features of that site. You could spend hours following various topics: ie: Careers job posting, Caps Research, Discussion Forums—where you can ask questions & await replies, ISM Report on business, past magazine articles etc.

Higgins Lake

Wednesday evening at Higgins, we opened with a panel discussion with three of our members taking questions. One would open on a specific question, and then other panel members counter with their views. Then discussion or comments by the audience ensued. The question that elicited the most discussion was: **What emergency preparedness plan do you or your company have, in the event of a major disruption, emergency or even a catastrophe?** As we have seen lately, such events as a major storm, accident or an act of God, could severely damage or destroy a portion or all of your current facility. Is there a plan that would kick into action routinely? If so, are all the key people aware of what would take place if the plan were followed? IE: the recent bulk tank farm fire and explosions in Inkster. If that were your firm, and one or more of your first responders was injured or killed, are others trained and aware of what to do in their place? Some individuals present indicated they keep basic supplies on hand and in their vehicles as a part of emergency preparedness including flashlights and extra batteries. If the area power goes out for an extended period, computers including laptops and PDAs soon become useless if you cannot recharge or replace the batteries. Cellphones become useless in a few hours as we saw in the gulf coast. Can you or your key company employees function off-site to get things flowing again? Your key customers are not going to stand-by while they wait for you to get things back in order! Can you issue Rbs and blanket releases when the power is out or your building is gone? How will you notify your supply base of the interruption and seriousness? Some of the

members in attendance indicated they could access other dbases in other localities and still have vital information such as supplier information, purchase orders & contract info available to negotiate alternative arrangements. In some cases our members revert back to old, manual fill-in PO forms, in case of extended power outages. Others indicated their plan allows for extra Pcards to be available when normal PO processing is unavailable and fewer signature or approval restrictions till the crisis is over.

“Green” product purchases and getting your suppliers to switch to more green alternatives was also another topic that drew a lot of discussion.

One of the sessions had two speakers from the state Dept. of Environmental Quality. They spoke of the increasing volume of electronic waste: computer monitors, old fax machines, answering machines, PDAs, and cellphones, that all contain hazardous and heavy metals that are not wanted in landfills. As a result-- Lansing had a pickup and collection this past weekend. Jackson had a community-wide collection at the recycling center earlier this summer. The problem is getting bigger and we must be aware of it in our companies.

Sept. Dinner Meeting

We had a good attendance at the dinner, with the attendees divided evenly between APICS and NAPM-CM members. In addition to the presentation on Six Sigma, there was discussion during the meeting of how many of our topics and areas of interest are similar and overlapping, as each of our disciplines-- Inventory, Production Control, Materials, Purchasing etc. become more and more Supply Chain Management and supply chain driven. Anyone wanting a copy or file of our handout from the September meeting contact me at: taylo517@comcast.net.

Our Mission

As stated at the top of *THE QUOTE* each month, our mission includes “*providing quality learning opportunities through educational forums, career broadening and mentoring experiences.*” This is done monthly thru our dinner meetings and was done Oct. 5, 6 & 7 at Higgins Lake. We will continue to challenge, motivate, encourage, instruct and mentor when we can!

Our October meeting follows this mission and provides a unique look at the resources available from the changing nature of three organizations: APICS, JAMA and NAPM-CM.

Benefits of Membership in ISM/NAPM-CM and attending the monthly Dinner Meetings

I will begin here to remind you of just a few of the things you might be missing: **1) Fellowship, Camaraderie and Networking**—(I found out about two job openings for our members at Higgins), **2) Professional Development**. The next two, **3) Information Gathering & Problem Solving** and **4) Mentoring Opportunities** will both be elaborated on by all three of our speakers, at our October dinner meeting—Don't miss it. You will also find out much more information on each organization and links to resources readily available to you-- at that meeting. Bullingers will have three menu selections for dinner and we request your reservations by Friday October 14th so they can plan staffing and food accordingly.

* OCT. DINNER MEETING INFO ON INSIDE FLAP *

DINNER MEETINGS:

October 18, 2005 NAPM-CM, APIC & JAMA joint Dinner Meeting- Jackson, MI.

Location: Bullinger's Irish Pub & Restaurant, You don't want to miss it! **Opportunities for Mentoring, Networking and Resource Availability**- with Bill Rayl, Exec. Dir., JAMA, Jackson Area Mfrs. Assoc, Mike Foley, Pres., APICS, and Dave Taylor, C.P.M., Pres., NAPM-Central Mi. We will be laying the groundwork for a mentoring program involving area businesses, MSU's student internship and business coordinator, John Fitch. Find out how you can "**Mentor**" a **Supplier, a Co-worker or a Student** and have everyone come out a winner! The mentoring program will officially kick off in late January.

Directions: Bullingers is at: 501 Longfellow, in Jackson, MI, at the intersection of W. Ganson and Wildwood Ave., 3-4 blocks east of Jackson County Airport. **From Lansing**-- take 127 South, Exit I-94 West to Airport Rd. (Meijer's exit) go south of I-94 to the 3rd Stop-light then left on Ganson (Car Wash, On-Two-Wheels, Tanning Salon are all on that corner). Bullingers has a large parking lot in front and an overflow lot just South across the street at the Wildwood entrance.

Reservations Need To Be Confirmed to: Dave Taylor dtaylor@parmatube.com or Mike Butchart mlbutchart@cmsenergy.com by 4:00 pm Friday October 14th or call 517-206-9826. Dinner is \$20.00, students \$15.00 with a Cash Bar.

November 15, 2005 Lansing: Dinner Meeting-Speaker: Kimberly Hafley, Marketing, **Two Men and A Truck**, nationally headquartered in Lansing, will speak on maintaining, guarding and improving your **Customer Service/Customer Satisfaction**. Location to be announced.

December 8th, 2005 Joint Social Evening with NAPM-Metro Detroit at the Dearborn Hyatt Regency Hotel. Estimated Cost \$30.00 per person. Details to be finalized.

MEMBERSHIP REPORT

Two applications for membership were received: **Julianna Bell**, Student Member, and

Valerie McArdle, Cooley Law School, Lansing, MI, Regular Member.

NAPM-Central Michigan Calendar of Events

October 2005

Tues. 10/18/05 **Dinner Meeting** (Jackson) **Opportunities for Mentoring, Networking and Resources**- joint program with JAMA Bill Rayl Executive Dir., Dave Taylor, Pres. NAPM-Central Mi, Mike Foley-APICS Location: Bullinger's Pub & Restaurant, 501 Longfellow at intersection of W. Ganson and Wildwood Ave. 3 blocks east of Jackson County Airport
Thurs. 10/20/05 **Satellite Seminar: Tools for Negotiations Success**

November 2005

Tues. 11/01/05 **Board Meeting**
Tues. 11/15/05 **Dinner Meeting** (Lansing) Speaker: Kimberly Hafley, Marketing, **Two Men and A Truck**, nationally headquartered in Lansing, will be speaking on Maintaining, Guarding and Improving your **Customer Service/Customer Satisfaction**. Full topic and restaurant details in the Lansing area will be announced next month.
Thurs. 11/24/05 **Thanksgiving**

December 2005

12/06/05 **Board Meeting**
December 8, 2005 Thurs. evening: Hyatt Regency Hotel Dearborn: Joint Informal/Social Dinner with NAPM-Metro Detroit-details to TBA

January 2006

Tues. 1/03/06 **Board Meeting**
Tues. 1/17/06 **Dinner Meeting** (Lansing) TBA
TBA Late January: **Mentoring Opportunities Night**- SCM/JAMA/APICS/NAPM-CM

February 2006

Tues. 2/7/06 **Board Meeting**
Thurs. 2/09/06 **Satellite Seminar: Ethics in Supply Management: Minding Your Actions and Decisions**
Tues. 2/21/06 **Dinner Meeting** (Jackson/Chelsea) **Diversity Issues & Solutions for your Supply Chain** speaker from MMBDC board in Detroit tentative