

The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.



President's Toolbox by David Taylor, C.P.M.

URGENT * ATTENTION *** URGENT *****

Note the shift in this month's dinner meeting if you didn't catch it in last month's *The Quote*: **Dinner meeting is next Tues. the 2nd week not the 3rd—on Tuesday March 14!**

This is due to it being a joint meeting with APICS. Please fax or phone your reservations by Friday 3/10/06 if possible. Meeting is at regular time 6:00PM check-in, with 6:30PM Dinner. Topic: TEAM BUILDING—by Art Gase, Location: Lansing Sheraton Hotel off Exit 1B I496 West, at 925 S. Creyts Rd. Cost \$20.00, \$15.00 student members. We will accept applications at the dinner meeting so that students can get the \$5 discount

Surveys—you our members are not helping us much. Our February survey produced little response outside some of our officers. We really desire your feedback on these survey questions as we try to plan our programs and our calendar going into next year. If you cannot respond to the on-line survey, at least e-mail or phone one of our board members or drop us a note to NAPM-CM, P.O. Box 21146, Lansing, MI 48909-1146. We would welcome any comments you wish to share with us.

I find it interesting that most of the responses to the new proposed certification are coming from other ISM members reading The QUOTE, outside our affiliate. Our members are silent! Not a peep!!

ISM is having a webcast on the subject in the next two weeks—see www.ism.ws

February Survey Questions revisited:

1. Would the addition of Vendor Booths at Dinner meetings entice you to come to the meeting or keep you away from the meeting? Any thoughts?
2. As we are considering having vendor booths set up at dinner meetings, would you be interested in being on a committee to study this?
3. What are the reasons you are not attending dinner meetings or other functions such as Higgins Lake? Please be specific.
4. Other comments . . .
5. You may give us your response anonymously or include your name, phone and email—your choice.

Ethics—just an update—last month I shared how my boss was arrested in October for Felony Embezzlement. He is still in jail and will be sentenced this next week. In a strange twist of irony, I mentioned he lost everything in the process. Today, I was notified, I have been given his office and furniture effective immediately. It was kind of weird moving in there today. And this week, one of the ENRON execs is singing in court like a canary—how they cooked the books and disguised transactions. It can happen anywhere—be on the watch!

3rd Annual Midwest Supply Chain Management Conference and Exposition, March 22, 2006, Steelcase University Learning Center, Grand Rapids, Michigan. Sponsored by the Grand Rapids APICS and NAPM Greater Grand Rapids, Broad Graduate School of Management, MSU, Western Michigan University, and others. Registration and further info online at: <http://www.apics-gr.org>

I continue to receive as well as some of our other officers, information on available jobs from recruiters that are contacting us for qualified people. If you find yourself out of work, or seriously seeking a job change, contact one of our board members. We have a really good network of contacts and usually the way in which we are approached, there is insufficient time to post on our website or list the job in The Quote, since they are ready to interview and want to assure they have the best candidates. Let us know if you are looking. For example, one of our members just started a job Tuesday in Lansing, for which I referred him to the Purchasing Director who was resigning and moving out of state. One of our graduating students was just hired by a Jackson firm thru contacts made during work they were doing on our student mentoring. Networking works. Some of the best opportunities are now just by word of mouth and personal recommendations. At a dead-end in your search or need help? Many of us have been thru it recently and can offer assistance.

Hey—would any of our members be interested in having a recruiter speak on career advancement and job change ins and outs, dos and don'ts? Again, we need to know! One recruiter previously offered to speak but we got little feedback that there was any interest.

(President's Toolbox Continued on Back Flap)

MEMBERSHIP REPORT

New Member:

Michael A. Vernon, Purchasing Manager
Variety Die & Stamping

MARCH DINNER MEETING

Topic: Team Building (Joint Meeting with Apics)
Presenter: Art Gase

Date: Tuesday, March 14th, 2006

Location: Sheraton Lansing Hotel
925 S. Creyts RD
Lansing, MI

Time: 6:00 PM check in/social time; 6:30 dinner

Please RSVP Mike or Tim by Friday March 10th

Tim Pinter	Mike Butchart
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SATELLITE SEMINARS:

Thurs. 4/20/06 **Satellite Seminar: Risk and Risk Management: Surviving in a Dynamic Business Environment**

Thurs. 6/08/06 **Satellite Seminar: Buying Travel, Energy and Other Services**

UPCOMING MEETINGS:

April 18th – April Dinner Meeting
Speaker Mr. James Franklin, Flint Chapter President
Michigan Minority Business Development Council

Michigan Purchasing Conference Oct 11-13, 2006

President’s Toolbox (Continued)

The Cleveland ISM affiliate, www.pmac.org is hosting The 2006 Purchasing Educators’ Bootcamp seminar *The Best Lessons We Ever Learned About Purchasing*, May 17, 2006 at John Carroll University, from 8:00a.m. to 5:30 p.m. Cost: \$179 Members, \$209 Non-Members

Are you aware of the remaining Satellite Seminar opportunities or the vast variety of free webcasts that various organizations and magazines like Industry Weekly are sponsoring. Again these are networking opportunities and dates we hear about but find our members not responding to.

On-line Secure Registrations by Credit Cards are now a reality for NAPM-Central Mi. Our board, with a great deal of help from Boyd Shumaker, C.P.M., A.P.P., and help from NAPM-Metro Detroit, made this a reality. Initially we have activated the feature on our website for this fall’s Higgins Lake Michigan Purchasing Conference. Next step is to add dinner registrations as well. Our members requested it and we responded.

April dinner meeting will be a speaker from MMBDC – Michigan Minority Business Development Council. Tim Pinter is coordinating the dinner and information is later in this Quote and will be on our website.

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